



**LUBANZA**  
TRADING CO.

**Company Profile**

# About Lubanza

Lubanza is the premier commercial refrigeration maintenance, repair, refurbish, distribution and asset management expert in Tanzania.

Lubanza has been at the forefront of refrigeration technology for over 18 years specializing in the maintenance and management of large ICM volumes with specialized systems, processes and people.

Lubanza has a highly flexible business structure which makes us an invaluable strategic partner to suit your business needs, changing market trends and requirements. Our ability to service and monitor ICMs over its entire life cycle makes Lubanza the outsource solution of choice to maintain and manage your ICM base.

We offer a comprehensive outsource solution in order for you to concentrate on your core business. Lubanza aims to employ only the best staff to ensure we adhere to the excellent service levels our customers have come to expect.

The Lubanza team consists of dedicated, passionate people who believe it's all about service.

Lubanza's dynamic and innovative management team is highly skilled in all aspects of the refrigeration and service industry with in depth knowledge of customer needs. With expert knowledge, passion for the business and demand for service excellence, they ensure Lubanza remains at the forefront of innovation and customer satisfaction.

# Our mission

“To be the leading independent and specialized Tanzanian company in cooler management throughout the country by attaining our core values in order to minimize cost to our customers and maximize their profit.”



# Our vision

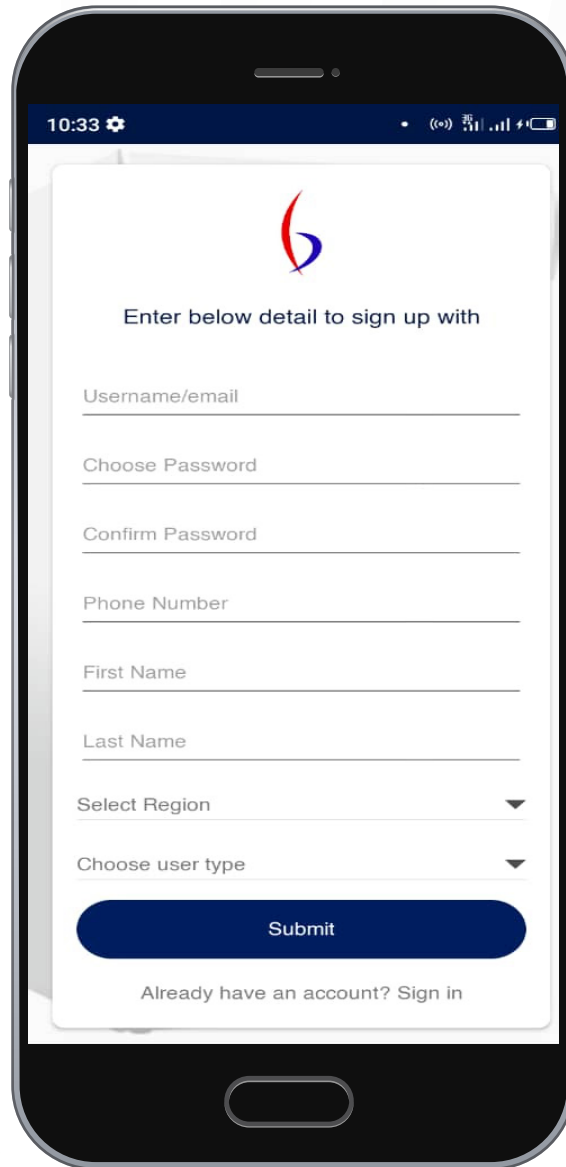
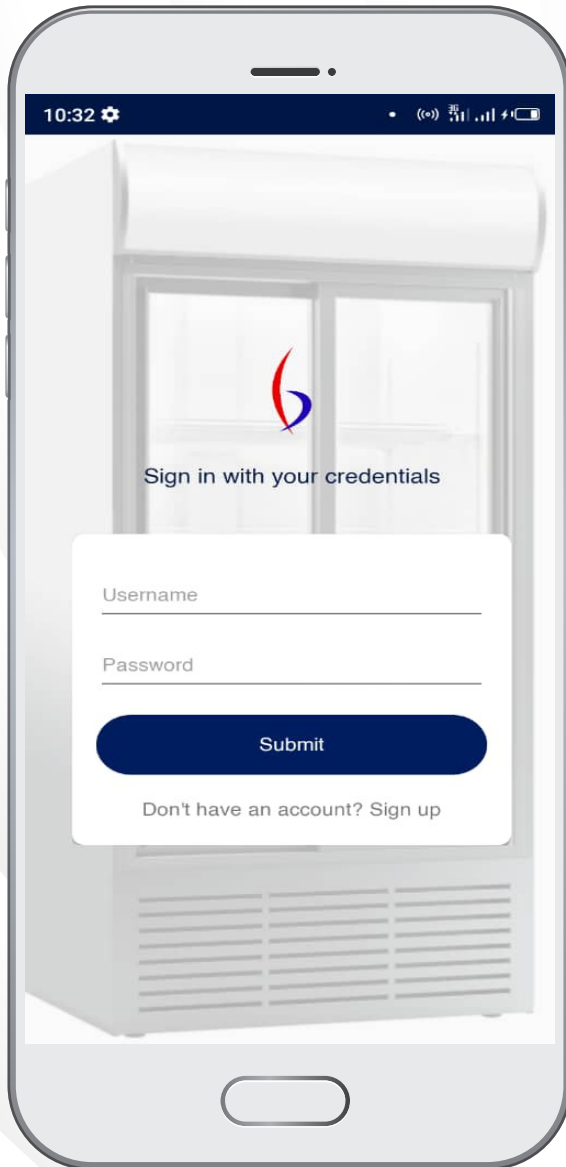
To prioritise on commercial cooler management in Tanzania”

# OUR SERVICES

OUR SERVICES



# ADVANCED ERP SYSTEM



## QR/ BARCODE

Scan your product anytime, anywhere for reporting.



## PERFORMANCE INDICATOR

Measure performance of our work on your finger tips, all workdone reports and details captured on real time.



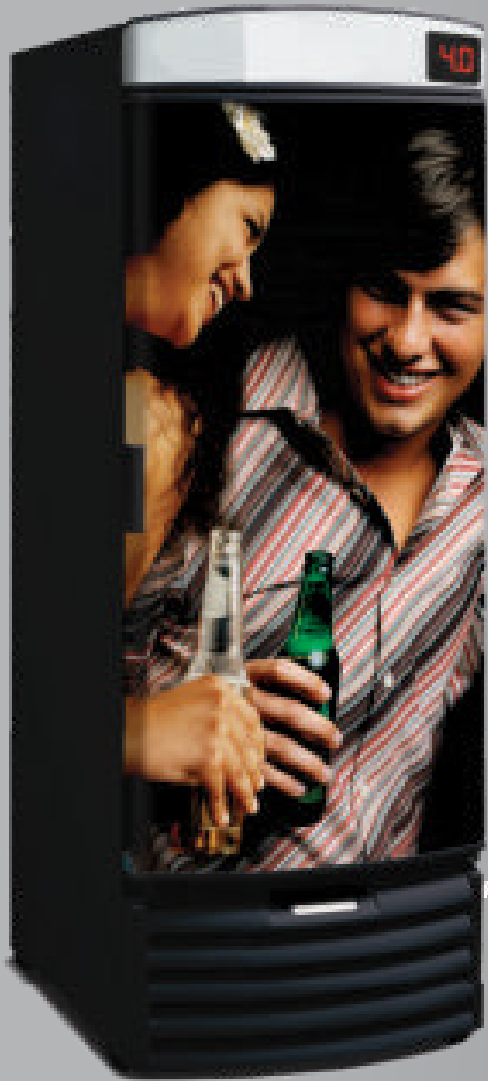
## TRANSPARENCY

See everything you need openly.



## REPORTS

Fetch all reports of your assets on your dashboard in real time.



Aims to maintain the cold drink equipment at its optimum performance level, to identify faults and potential problems, to ensure safety of operation and to alert of any extra maintenance requirements in a timely manner. By offering and organizing a PM schedule, we ensure top performance of the cold drink equipment including energy consumption optimization and, most importantly, extension of the useful lifetime.

Even if it's not an emergency, we understand that when things are not working right, you need them fixed quickly and reliably. In fact, we provide a one year parts and labor warranty on all commercial refrigeration service & repair. We can also offer dependable advice when you're facing a repair or replace decision

Lubanza refurbish and recondition used commercial refrigeration equipment. We have a warehouse in our Office location with stock that has been refurbished by our highly skilled and experienced refrigeration engineers. Refurbished stock includes commercial fridges, freezers, display cabinets, bottle coolers etc.

Please contact us on +255 766 000 128 for details on our latest refurbished stock or leave your name and number if you are looking for refurbished cooler equipment.



Because coolers are populated in vast areas in Tanzania we will help you to manage a proper database of your ICM on weekly and monthly basis report as per your requirement.

One-to-one Placement (1-2-1) involves the transportation and installation of ICM units to specified outlet in the marketplace, ensuring efficiency and timely delivery, as well as the appropriate procedures for the installation. A key benefit of the One-To-One Placement is also the reduction of the time and complexity for the customer in the period between the purchase of a unit and its placement in the marketplace, allowing faster commencement of sales.



we have professional team and state-of-the-art technology to Design, print and pasting to make sure the fridge well branded.



# WHY US

FREE WEEKLY VISIT TO THE OUTLET

FREE AFTER SALE SERVICE



FREE 2 TO 4 COOLER  
PREVENTIVE MAINTENANCE  
PER YEAR

FREE DATABASE/POPULATION  
OF COOLERS



FREE AD-HOC REPAIR

FREE WEEKLY/MONTHLY REPORT



FREE 12 HOURS SERVICE

FREE SERVICE 60 DAYS  
AFTER PREVENTIVE MAINTENANCE



FREE  
DEDICATED AND EQUIPPED  
TECHNICIAN IN EVERY ZONE



FREE AND GENUINE SPARE PARTS

**SAB COOL**  
Vahid Refrigeration Industries Co.



 **Metalfrio** | **Solutions**



# OUR GLOBAL NETWORK



Commercial Refrigeration



SERENGETI  
BREWRIES  
LIMITED





**LUBANZA**  
TRADING CO.





# **LUBANZA**

## **TRADING CO.**

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